Faraday Future Intelligent Electric Inc.

Third Quarter 2023 Earnings Release

November 13, 2023





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- 01. Company Overview
- 02. Business Update
- 03. The FF 91 2.0 Futurist
- 04. Financials
- 05. Imagery



01. Company Overview

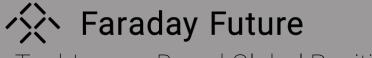
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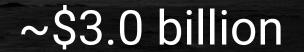
05. Imagery





TechLuxury Brand Global Positioning

Faraday Future (FF) is the pioneer of the ultimate intelligent TechLuxury ultra spire market in the intelligent EV era, and a disruptor of the traditional ultra-luxury car civilization



Capital invested to date to create an industry leading EV platform, I.A.I.⁽¹⁾ technology, product development and manufacturing capabilities

10,000

Future expected annual production capacity at FF's self-operated manufacturing facility in Hanford, California

Direct Sales

Online with anticipated targeted in-person experience centers and FF partner stores across target markets such as the US, China, Europe, and the Middle Fast

~660

Filed or issued utility and design patents for both EV and I.A.I. technology competitiveness

Dual Home

Deep cultural roots in both the US and China provide competitive advantage across two of the largest EV markets

August '23

Began Phase Two of the Company's Three-Phase Delivery Plan ⁽²⁾ for the Company's flagship – the FF 91 2.0 Futurist Alliance



The Ultimate AI TechLuxury Product & Technology Revolution New Four Trends



All-Al



All-Hyper



All-Ability



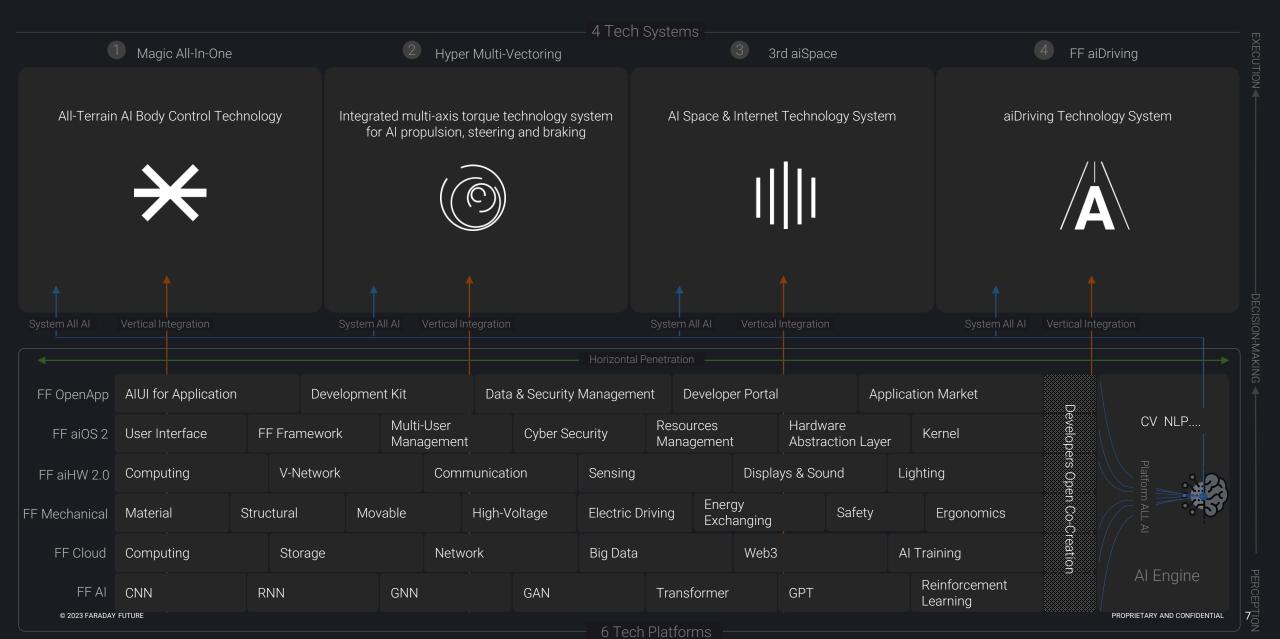
Co-Creation

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FF aiHyper 6x4 Architecture 2.0

All-Al All-Hyper All-Ability Co-Creation







Product & Technology Revolution New Four Trends

FF aiHyper 6x4 Architecture 2.0

The Next-generation Al Powered Technology Architecture





All-Al

General Al

Personalized Al +

1-on-1 Bespoke Private Al





Magic All-In-One

All-terrain Al Body Control Technology System



Hypercar

Performance

Sedan

Comfort

SUV

High ground clearance, visibility and space



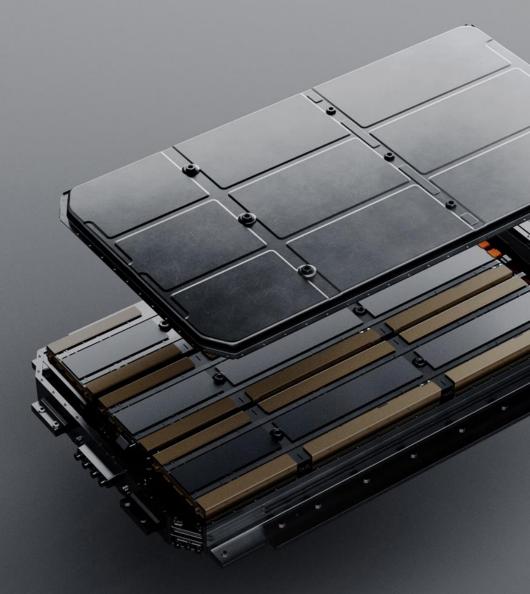
Battery Pack Energy: 142 kWh

The highest in its class

EPA Certified Range: 381 mi

Est. CLTC Range: 800 + km

The longest in its class





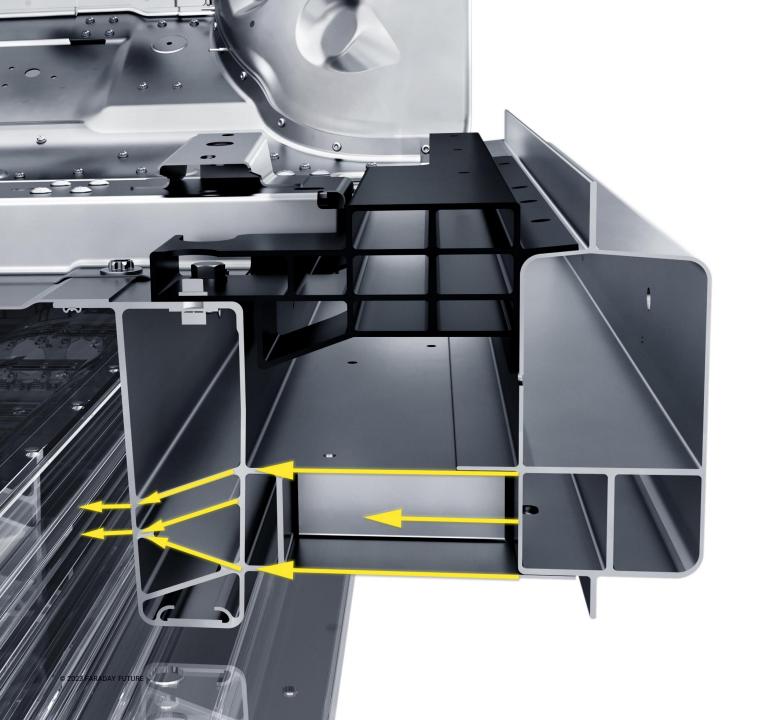
Hyper Multi-Vectoring

Tri-Motor 1050hp

The highest power output in its class







Redefining Ultimate Al TechLuxury Safety Standards

Moat Pack Structure Moat Body Structure



Hyper Multi-Vectoring

Multi-axis torque system for propulsion, steering and braking empowered by Al



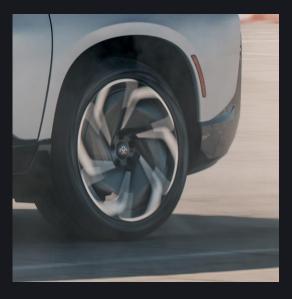
Hypercar Acceleration



Class-leading Range



Moat Pack Structure



Steering by Propulsion

FF aiDriving

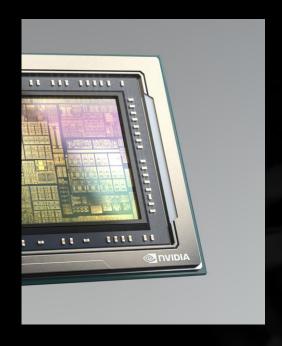
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aiDriving Technology System



World Class Sensor Suite

The first automotive OEM in America equipping production vehicles with a high-resolution, ultra-long-range Lidar.



Powerful Compute Platform

One of the most powerful production-ready SoCs from NVIDIA Full Vehicle Platform Integration Long term collaboration with NVIDIA

Features Available Now

Forward Collision Warning

Auto High Beam

Automatic Emergency Braking

Adaptive Cruise Control

Lane Centering Control

Traffic Jam Assist

Traffic Sign Recognition

Available over OTA

Smart parking

Smart summoning

Navigation-based AutoDrive

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FF is a User-centric Enterprise, and the Developer Co-Creation Officers Create Value While Sharing Benefits by Engaging in FF's Cutting-edge Technologies



The Co-Creation business model is an open UP2U (User Planning to User) business model that allows users or Co-Creators to become FF partners and enable value Co-Creation. It is also an extension of FF's internal and external partner strategy. The ultimate goal is to collaborate with external Co-Creators to create value for the Company.

Key benefits of Co-Creation

Product development and quality enhancements

Next-gen technology enhancements

Cost-effective marketing

Acts as a foundation to build

strategic alliances

Improves brand visibility

Enhances brand loyalty and

builds trust

Enhances pricing power



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On April 14, 2023, Faraday Future's First Production FF 91 Vehicle Came off the Line at its FF ieFactory California





Faraday Future is at a Critical Inflection Point – Officially Delivered the Very First FF 91 2.0 Futurist Alliance to its First Spire User and Kicked Off its August Developer Co-Creation Festival



Industry Expert Futurist Product Officer (FPO) Co-Creation Delivery



Futurist Product Officer (FPO) Co-Creation Delivery



Full Co-Creation Delivery



- In this first phase, the Industry Expert FPO(s) got the first look and opportunity to pay in full and reserve and experience these FF 91 Futurist vehicles
- The Industry Expert FPO(s) took possession of the reserved FF 91 Futurist vehicle at the beginning of the second phase
- Phase One began at the end of May
- The FPOs are also entering into consulting, branding and other arrangements with FF



- In this second phase, FPO(s) are expected to pay in full for the FF 91 Futurist vehicles and will take possession of the FF 91 2.0 Futurist Alliance vehicles
- The first FF 91 2.0 Futurist Alliance was delivered to the spire user in the second week of August, an event marking Faraday Future's entry into revenue generation stage
- The Company announced UP2U (User Planning to User) business model projects to enhance Co-Creation



- In this third phase, the Company will deliver FF 91 Futurist vehicles to all spire users are expected to pav in full for the FF 91 Futurist vehicles

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Delivery Co-Creation Day

- FF has delivered FF 91 2.0 Futurist Alliance vehicles to the first group of Owners and Developer Co-Creation Officers including,
 - Chris Brown, who is an American singer, songwriter, rapper, dancer, actor and businessman and one of the most iconic R&B singers of all time. His unique style has earned him prestigious recognitions, including a Grammy, as well as MTV Video Music, AMA, and BET Music Awards
 - Jason Oppenheim, an American celebrity and luxury real estate broker,
 President and Founder of The Oppenheim Group, and star of the Netflix global hit series "Selling Sunset" and "Selling the OC"
 - Justin Bell, World Champion Race Car driver
 - Kelvin Sherman, Hollywood Celebrity Agent
 - YT Jia, FF Founder & CPUO
 - The founder of "Private Collection Motors," a luxury car dealership based in Costa Mesa, California
 - One of FF's long-time investors and the founder of the world's largest global supplier of American Halloween costumes
- Planned future deliveries include delivery of FF 91 2.0 Futurist Alliance to Emma Hernan, a renowned entrepreneur, and star of the popular Netflix show "Selling Sunset"















Racetrack Co-Creation Day



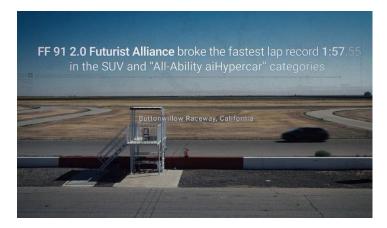
Racetrack Co-Creation Day
-Willow Springs International Raceway



- FF 91 2.0 Futurist Alliance Track Edition set a record in its class at Willow Springs, achieving the fastest lap time of 1 minute and 35 seconds — making it the fastest among ultimate luxury production EVs weighing over 6,000 pounds
- FF 91 2.0 Futurist Alliance achieved this feat with no additional special track-specific modifications for this specific test

Racetrack Co-Creation Day

- Button Willow Raceway Park



On September 7, 2023, the FF 91 2.0 Futurist
 Alliance broke the fastest lap record in the SUV and
 crossover categories as an All-Ability aiHypercar at
 the world-renowned Button Willow Raceway Park,
 located north of Los Angeles, CA

Racetrack Co-Creation Day FF vs Hypercars Challenge





- The FF 91 2.0 Futurist Alliance set a new track record time in its class, the record previously recorded by a Lamborghini Urus, with a time of 1:28.130. This marks a seven-second improvement in the last four months, demonstrating the importance of performance feedback from Co-Creation officers
 - Lamborghini Urus recorded a lap time of 1:30.87 seconds
- FF 91 2.0 Futurist Alliance won the "FF vs.
 Hypercars Challenge", an epic showdown between the FF 91 2.0 and a lineup of formidable hypercars, at the "FF Racetrack Co-Creation Day"



The "FF All Hyper Racing" team will be comprised of six distinguished groups: world champion racers, leading automotive engineering experts, top Al scientists, leaders of premier automotive modification shops, celebrities, and the FF team

Derek Bell

Five-time Le Mans 24 hours race winner and Hall of Fame World champion racer

Justin Bell

Winner of the 1997 FIA GT World Championship and the 1998 Le Mans 24 Hours, as well as numerous victories and podium finishes in all forms of the sport

Romain Dumas

"Electrified King of Nürburgring" and two-time Le Mans 24-hours winner







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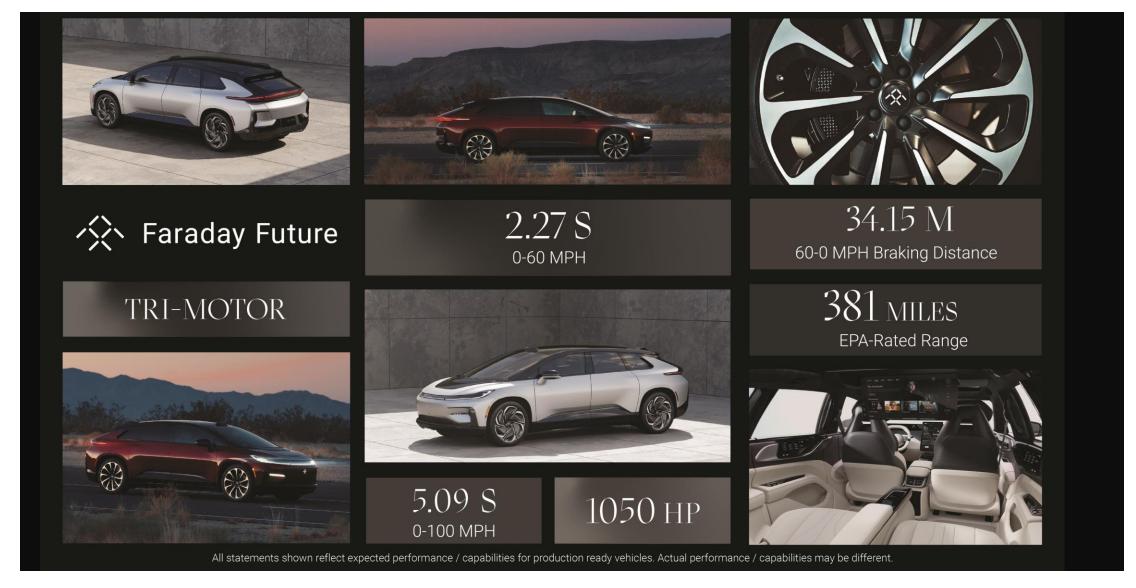
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Significant Upgrades of Key Components — FF 91 Futurist is a Competitive TechLuxury Offering







Immersive



- NASA inspired zero gravity rear passenger seats with industry leading 60 degree recline and leg room
- FF AI supports complex voice commands for comfort, productivity, entertainment and navigation
- Advanced safety, autonomous driving⁽²⁾ and parking
- Spa mode function for passenger wellness

Intuitive



- User experience is carried from seat-to-seat and vehicleto-vehicle via the user's unique FFID⁽³⁾
- Facial recognition in each seat position configures product preferences and settings for each passenger

Connected



- Seamless mobile 5G connectivity for vehicle controls, productivity & entertainment
- Intuitive on-screen gesture control for distraction free driving
- Driver, passenger, rear passenger displays provide a truly unique and immersive digital experience for every individual

⁽²⁾ FF 91 hardware at start of delivery capable of supporting L3 autonomous driving

⁽³⁾ FFID is a unique Faraday Future user profile that ensures a consistent experience across the FF Ecosystem, recognizing the user no matter where they are or which FF vehicle they are driving

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Condensed Consolidated Statement of Operations (Unaudited)



		Three Months Ended September 30,			Nine Months Ended September 30,			
(in thousands, except share and per share data)	2023		2022(1)		2023		2022(1)	
Revenues								
Auto sales	\$	551	\$	_	\$	551	\$	_
Cost of revenues								
Auto sales		16,131		_		22,744		_
Gross loss		(15,580)		_		(22,193)		_
Operating expenses								
Research and development		21,593		47,582		104,670		259,741
Sales and marketing		5,318		3,823		18,082		16,207
General and administrative		24,023		28,551		67,598		89,069
Loss on disposal of property and equipment		_		_		3,698		1,407
Change in fair value of earnout liability		(67)		_		2,033		_
Total operating expenses		50,867		79,956		196,081		366,424
Loss from operations		(66,447)		(79,956)		(218,274)		(366,424)
Change in fair value of notes payable and warrant liabilities		17,571		(1,764)		90,030		4,580
Change in fair value of related party notes payable and related party warrant liabilities		4,726		_		5,110		_
Loss on settlement of notes payable		(21,357)		(30,454)		(204,885)		(30,454)
Loss on settlement of related party notes payable		(10,756)		_		(17,248)		_
Interest expense		(90)		(245)		(591)		(5,119)
Related party interest expense		(69)		(996)		(139)		(2,931)
Other expense, net		(1,624)		(6,457)		(1,922)		(14,307)
Loss before income taxes		(78,046)		(119,872)		(347,919)		(414,655)
Income tax provision		_		_		(28)		(9)
Net loss	\$	(78,046)	\$	(119,872)	\$	(347,947)	\$	(414,664)
Net loss per share of Class A and B Common Stock attributable to common stockholders:								
Basic	\$	(3.78)	\$	(27.67)	\$	(23.28)	\$	(100.26)
Diluted		(3.78)		(27.67)		(23.28)		(100.26)
Weighted average shares used in computing net loss per share of Class A and B Common Stock:								
Basic		20,647,430		4,332,194		14,944,452		4,135,984
Diluted		20,647,430		4,332,194		14,944,452		4,135,984
Total comprehensive loss								
Net loss	\$	(78,046)	\$	(119,872)	\$	(347,947)	\$	(414,664)
Foreign currency translation adjustment		(1,560)		9,864		4,007		13,548
Total comprehensive loss	\$	(79,606)	\$	(110,008)	\$	(343,940)	\$	(401,116)

Condensed Consolidated Balance Sheet (Unaudited)



	September	r 30, 2023	December 31, 2022 ⁽¹⁾
(in thousands, except share and per share data)			
Assets			
Current assets			
Cash	\$	6,714	\$ 16,968
Restricted cash		1,853	1,546
Inventory		35,215	4,457
Deposits		62,556	44,066
Other current assets		20,963	17,489
Total current assets	1	27,301	84,526
roperty and equipment, net		116,514	406,320
inance lease right-of-use assets		12,090	12,362
perating lease right-of-use assets		17,370	19,588
Other non-current assets		6,252	6,492
Total assets	\$ 5	79,527	\$ 529,288
iabilities and stockholders' equity			
urrent liabilities			
Accounts payable	\$ 1	101,857	\$ 91,603
Accrued expenses and other current liabilities		68,446	65,709
Warrant liabilities		1,613	92,781
Related party warrant liabilities		117	_
Accrued interest		25	189
Related party accrued interest		139	_
Operating lease liabilities, current portion		3,755	2,538
Finance lease liabilities, current portion		1,442	1,364
Related party notes payable, current portion		8,830	8,964
Notes payable, current portion		4,929	5,097
Total current liabilities	1	91,153	268,245
Finance lease liabilities, less current portion		5,475	6,570
Operating lease liabilities, less current portion		14,868	18,044
Other liabilities		10,783	9,429
Related party notes payable, less current portion		2,945	-
Notes payable, less current portion		92,500	26,008
Total liabilities	3	317,724	328,296
ommitments and contingencies			
tockholders' equity			
lass A Common Stock, \$0.0001 par value		3	1
lass B Common Stock, \$0.0001 par value		_	_
dditional paid-in capital	4,1	128,990	3,724,241
ccumulated other comprehensive income		7,512	3,505
ccumulated deficit		374,702)	(3,526,755)
Total stockholders' equity		261,803	200,992
otal liabilities and stockholders' equity	<u>\$ 5</u>	79,527	\$ 529,288

Condensed Consolidated Statement of Cash Flows (Unaudited) (1 of 2)



		Nine Months Ended September 30,					
(in thousands)	2023		2022				
Cash flows from operating activities	· · · · · · · · · · · · · · · · · · ·		· · ·				
Net loss	\$	(347,947)	\$	(414,664)			
Adjustments to reconcile net loss to net cash used in operating activities							
Depreciation and amortization expense		27,673		2,532			
Stock-based compensation		8,906		9,144			
Loss on disposal of property and equipment		3,698		1,407			
Non-cash change in fair value of related party notes payable and related party warrant liabilities		(5,110)		_			
Non-cash change in fair value of notes payable and warrant liabilities		(90,461)		(4,580)			
Change in fair value of earnout liability		1,381		_			
Change in operating lease right-of-use assets		2,491		2,265			
Loss on foreign exchange		218		2,484			
Loss on write-off of vendor deposits, net and (gain) on write-off of accounts payable		408		2,992			
Non-cash interest expense		_		8,050			
Loss on settlement of notes payable		204,885		30,454			
Loss on settlement of related party notes payable		17,248		_			
Other		1,008		324			
Changes in operating assets and liabilities:							
Deposits		(19,237)		13,364			
Inventory		(30,758)		_			
Other current and non-current assets		(3,415)		(10,656)			
Accounts payable		13,838		27,467			
Accrued payroll and benefits		_		9,372			
Accrued expenses and other current liabilities		(23,332)		(21,117)			
Operating lease liabilities		(1,838)		(1,226)			
Accrued interest expense		(26)		(12,721)			
Net cash used in operating activities		(240,370)		(355,109)			
ash flows from investing activities		(= .0,0.0)		(000,101)			
Payments for property and equipment		(10,846)		(112,099)			
Net cash used in investing activities		(10,846)		(112,099)			
ash flows from financing activities		(10,040)		(112,033)			
Proceeds from related party notes payable, net of original issuance discount		19,782		_			
Proceeds from notes payable, net of original issuance discount		208,650		40,050			
Proceeds from the sale of Common Stock, net of issuance costs		8,520		40,030			
Proceeds from exercise of warrants		4.074		1,728			
Payments of notes payable		4,074					
		(2.400)		(87,258)			
Payment of notes payable issuance costs		(2,489)		(2,813)			
Payments of finance lease obligations		(1,016)		(1,410)			
Repurchase of Common Stock		_		(767)			
Proceeds from exercise of stock options		44		9,535			
Net cash provided by (used in) financing activities		237,565		(40,935)			
Effect of exchange rate changes on cash and restricted cash		3,704		11,594			
Net decrease in cash and restricted cash		(9,947)		(496,549)			
Cash and restricted cash, beginning of period		18,514		530,477			
Cash and restricted cash, end of period	<u>\$</u>	8,567	<u>\$</u>	33,928			

Unaudited Condensed Consolidated Statement of Cash Flows (Unaudited) (2 of 2)

Cash paid for interest



(in thousands)	Septem	September 30, 2023		December 31, 2022		
Cash	\$	6,714	\$	16,968		
Restricted cash		1,853		1,546		
Total cash and restricted cash	\$	8,567	\$	18,514		

Nine months ended September 30, 2023 2022 Supplemental disclosure of noncash investing and financing activities Reclassification of February 28, 2023 stock-based awards liability to equity due to authorized share increase \$ 8,978 Reclassification of February 28, 2023 earnout shares liability to equity due to authorized share increase 5,014 Reclassification of earnout shares from equity to liability on April 21, 2023 due to insufficient authorized 2.112 Reclassification of stock-based awards from equity to liability on April 21, 2023 due to insufficient authorized 2,979 Reclassification of August 25, 2023 earnout shares liability to equity due to authorized share increase 1,381 Reclassification of August 25, 2023 stock-based awards liability to equity due to authorized share increase 2,043 Conversion of related party notes payable and related party accrued interest into Class A Common Stock 11,254 Conversion of notes payable and accrued interest into Class A Common Stock 114,073 Recognition of operating right of use assets and lease liabilities upon adoption of ASC 842 and for new leases 11,906 entered into in 2022 Additions of property and equipment included in accounts payable and accrued expenses 12,056 Issuance of Secured SPA Warrants 34,257 32.900 Issuance pursuant to commitment to issue registered shares Receipt of class A common stock in consideration of exercises of options 669 Transfer of private warrants to unaffiliated parties 186 84.780 Conversion of convertible note to equity Acquisitions of property and equipment included in accounts payable 34,124 Issuance of Secured SPA Notes pursuant to the Exchange Agreement 16,500 Change in classification of warrants from Additional paid-in capital to liability pursuant to the Warrant Exchange 6,811 Reduction in outstanding warrants pursuant to the Exchange Agreement (16,506)Supplemental disclosure of cash flow information 12,721 465

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