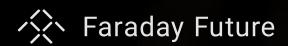
919
FUTURIST DAY

# Everyone's AIEV, You Decide

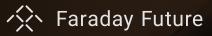
FF's Second Brand Strategy and Global Automotive Industry Bridge Launch Event





# John Schilling

Director, Communications and Public Relations



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## **Forward-Looking Statements**

This presentation includes "forward looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation, Reform Act of 1995. When used in this press release, the words "estimates," projected, "expects," "anticipates," "forecasts," "plans," "intends," "believes," "seeks," "may," "will," should, "future," proposes and variations of these words or similar expressions (or the negative versions of such words or expressions) are intended to identify forward-looking statements. These forward-looking statements, which include statements regarding a second brand (FX) and the Global Automotive Industry Bridge Strategy, are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors many of which are outside the Company's control, that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements. Important factors, among others, that may after actual results or outcomes include, among others the Company's ability to secure the necessary funding to execute on the FX strategy, which will be substantial; the Company's Global Automotive Industry Bridge Strategy which is subject to numerous risks and uncertainties; the Company's ability to correct the necessary funding to execute on the FX strategy, which will be substantial; the Company's ability to previously issued consolidated financial statements; the Company's ability to previously issued consolidated financial statements; the Company's ability to previously issued consolidated financial statements; the Company's payroll expense reduction plan; the Company's ability to execute on its plans to develop and market its vehicles and the timing of these development programs; the Company's estimates of the size of the markets for its vehicles and cost to bring those vehicles to market, the rate and degree of market acceptante of an expectation of continue programs; the C

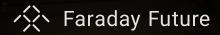
#### Market and Industry Data

This presentation also includes market and industry data that the Company has obtained from market research, publicly available information and industry publications. The accuracy and completeness of such information are not guaranteed. Such data is often based on industry surveys and preparers' experience in the industry. Similarly, although the Company believes that the surveys and market research that others have performed are reliable, such surveys and market research are subject to assumptions, estimates and other uncertainties and the Company has not independently verified this information.



# Matthias Aydt

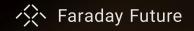
Faraday Future Global CEO



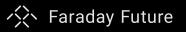
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- Transformed the company from a project driven organization to an operation driven organization
- Held our first Investor Community Day
- The FF ieFactory remains a crucial asset



# Nasdaq Listing Compliance Regained

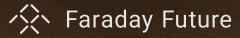


# Business Registration in RAK Moving into Office and Engineering Workshop Area



FF 91 2.0 Delivery Update

# FF Dual-Brand Strategy



## U.S. AIEV Mass Market: Blue-Ocean Opportunities

#### **CN NEV**

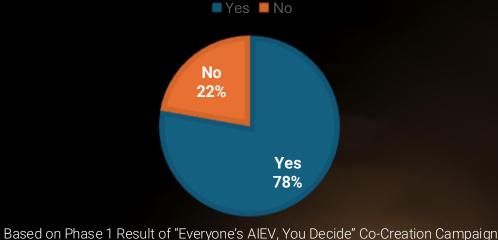
53%

New energy vehicles' penetration rate in August 2024

#### **US NEV**

18%

New energy vehicles' penetration rate in Q1 2024

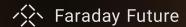


IS THE U.S. EV MARKET PERFORMANCE FALLING BEHIND?

vehicles (NEVs)
 Insufficient supporting infrastructure
 Incomplete domestic supply chain

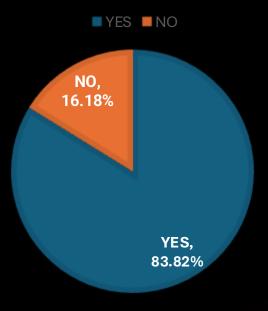
Extremely low penetration for new energy

- Narrow product selection
- High AIEV price
- Insufficient market competition
- Inadequate government support



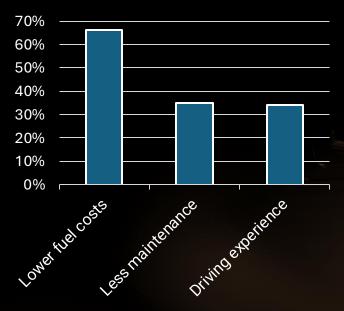
#### Major Pain Points of U.S. Consumers

#### DOES THE U.S. MARKET NEED RANGE-EXTENDED EVS?



Based on Phase 1 Result of "Everyone's AIEV, You Decide" Co-Creation Campaign

## TOP REASONS TO CHOOSE AN EV AS NEXT VEHICLE

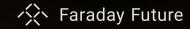


Reference: 2024 Global Automotive Consumer Study by Deloitte

Lack of AIEVs with excellent price-toperformance ratio

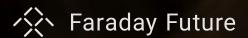
No Range-Extended AIEVs priced under \$30,000

- High vehicle prices
- Limited vehicle options
- Range anxiety
- Poor intelligent cabin experience
- Overpriced and limited autonomous driving services



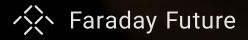
# Faraday Future Second Brand Mutual Empowerment

Creating a Complete AIEV Ecosystem Covering Both Spire and Mass Markets



# Global Automotive Industry Bridge Strategy

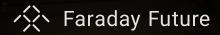
Collaboration for Cost-Effective, High-Performance AIEV Products in the U.S with Global Partners





# YT Jia

Founder, Chief Product and User Ecosystem Officer



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# Faraday X FX

FF's Second Brand

# Co-create, an AIEV for Everyone

**Brand Slogan** 

Faraday X (FX) inherits the DNA of Faraday Future (FF) while also taking on a distinct mission.

## **Dual-Brand Strategy Genes**

Inheritance & Differentiation

Faraday X FX Faraday Future | FF Accessible Al Ultimate Al **Market Positioning** TechLuxury TechLuxury **Target Audience** Hardworking People Spire Community **Product Philosophy AIEV** with Extreme All-Ability ai Hypercar Price-Experience Ratio Time Value **Transcending Time Democratizing Time** 

Open-Source and Open-Platform, Co-Creation and Sharing

## **Brand Objectives**

Accelerate the Adoption of AIEV in the U.S.

Bridge the Global Automotive Industry

Become the Toyota of the AIEV Era





Faraday X

**AIEV Era** 

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## Faraday X | FX Brand Interpretation

- Reflects the Logic of the Math Function: y = f(x)
  - X represents users, partners, the industry, and all the more limitless possibilities
  - FF not only stands for FF, but also for the mutually empowering, open-source collaboration between FF and the "X" as we co-create value

## **Dual-Brand Strategy Genes**

Inheritance & Differentiation

Faraday X FX Faraday Future | FF Accessible Al Ultimate Al **Market Positioning** TechLuxury TechLuxury **Target Audience** Hardworking People Spire Community **Product Philosophy AIEV** with Extreme All-Ability ai Hypercar Price-Experience Ratio Time Value **Transcending Time Democratizing Time** Open-Source and Open-Platform, Co-Creation and Sharing

## Target Audience

Born for the hard-working people who find perseverance in mundane life, the people who work hard and love their life.

### **Brand Value**

Al Equality & Time Equality
Help users balance family and personal life Work and Leisure



# Global Logo Design Co-Creation Campaign Officially Kicks Off

Faraday X AIEV Inc. Officially Established

Independently executes FX's strategy and develops its products



# Faraday X | FX Product Strategy

Faraday X | FX

# Five Key Innovative Initiatives for Faraday X AIEV Development



Open-Source and Open-Platform, User-Definition, Co-Creation and Sharing



Creating New Category: RE-AIEV



Global Automotive Industry Bridge Strategy



Fully Leveraging FF's Legacy to Empower FX



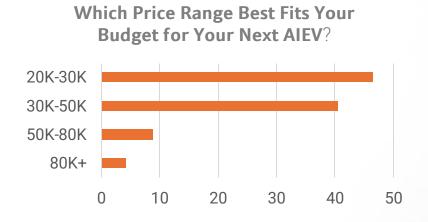
Light and Swift, Premium Quality

### Open-Source and Open-Platform, User-Definition, Co-Creation and Sharing

Nearly 10,000 responses collected by 9/19.

Survey results reveal three key gaps and high demand in the U.S. market:

- 1. Vehicles priced \$20,000 \$50,000, especially \$20,000 \$30,000;
- 2. REEV technology and models;
- 3. Intelligent Cabin and 3rd aiSpace



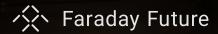


Based on Phase 1 Result of "Everyone's AIEV, You Decide" Co-Creation Campaign



## Max Ma

VP Corporate Strategy, Product & Mobility Ecosystem



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#### The First of FX's Five Key Initiatives

Open-Source and Open-Platform, User-Definition, Co-Creation and Sharing

# The World's First AIEV that Belongs to Everyone and Defined by Everyone

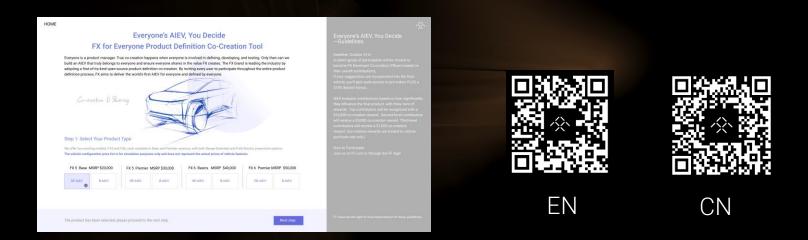
Everyone is a Product Manager of FX

#### The First of FX's Five Key Initiatives

### Open-Source and Open-Platform, User-Definition, Co-Creation and Sharing

The Second Phase of Everyone's AIEV, You Decide Begins

## "The Product For All" Definition Tool



Scan the QR code September 19-October 31

#### The First of FX's Five Key Initiatives

#### Open-Source and Open-Platform, User-Definition, Co-Creation and Sharing

## "Everyone's AIEV, You Decide" Incentive Plan

- A percentage of survey participants will be selected to become FX Developer Cocreation Officers
- If your suggestions are integrated into the final vehicle model, you'll receive priority pre-order access and a \$100 deposit reward.
- You'll be categorized into three tiers based on contribution.
- The top tier will receive a \$10,000 co-creation reward, applicable towards purchasing your own FX vehicle.

#### The Second of FX's Five Key Initiatives

# Creating New Category : RE-AIEV

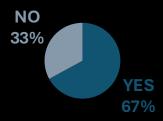
(Range Extended AIEV)

Our analysis and survey feedback suggest:

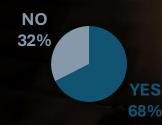
REEV to completely replace PHEV

REEV + BEV to completely replace ICE + PHEV





WILL REEV CO-EXIST WITH BEV FOR A LONGER PERIOD OF TIME?



Based on Phase 1 Result of "Everyone's AIEV, You Decide" Co-Creation Campaign

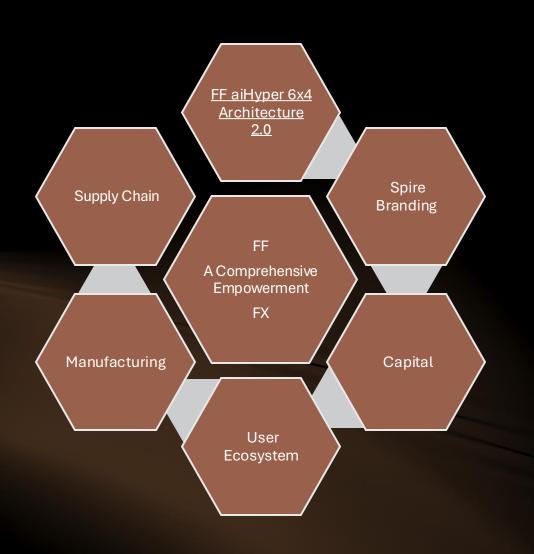
#### The Third of FX's Five Key Initiatives

## **Global Automotive Industry Bridge Strategy**

A crucial element for FX's success

Integrating global supply chains including China's

#### The Fourth of FX's Five Key Initiatives



## Faraday X FX

Channeling FF's decade-long spire capacity into a breakthrough foundation for FX

#### The Fifth of FX's Five Key Initiatives

# "Light and Swift, Premium Quality"

Light

1. Capital

Asset

3. Sales

4. Marketing

Swift

1. Decision-making

2. Execution

3. Production

4. Iteration



4<sub>0EMs</sub>

Two Strategic Framework Agreements + Two Memorandum of Understanding

The Launch Plan for FX's First Batch of Products: Rolling out 2 hit models in the first phase step by step

# FX5

**Product Name** 

#### Available in Both Range Extended / Battery Electric Powertrains

| Pricing          | \$20,000 - \$30,000                                     |
|------------------|---|
| Product Slogan   | Co-Create Your AIEV with Extreme Price-Experience Ratio |
| Product Position | A Large-Space Sporty AIEV for Everyone                  |
| Target audience  | The first AIEV for every hardworking individual         |
| User Value       | Balance both work and life                              |

FX Brand Slogan: Co-create, An AIEV for Everyone FX Product Philosophy: Twice the Performance, Half the Price

The Launch Plan for FX's First Batch of Products: Rolling out 2 hit models in the first phase step by step

# FX6

**Product Name** 

### Available in Both Range Extended / Battery Electric Powertrains

| Pricing          | \$30,000 - \$50,000                                 |
|------------------|---|
| Product Slogan   | Co-create Your AI Home on the Road                  |
| Product Position | An Extra-large, Luxury AIEV for the Family          |
| Target audience  | Top choice for families seeking a mobile AI space   |
| User Value       | Offering perfect blend of personal and family needs |

**FX Brand Slogan:** Co-create, An AIEV for Everyone **FX Product Philosophy:** Twice the Performance, Half the Price

The Launch Plan for FX's First Batch of Products: Rolling out 2 hit models in the first phase step by step

FX5

**Product Name** 

FX6

## Available in Both Range Extended / Battery Electric Powertrains

| \$20,000 - \$30,000  | Pricing          | \$30,000 - \$50,000                                 |
|--|------------------|---|
| Co-Create Your AIEV with Extreme<br>Price-Experience Ratio | Product Slogan   | Co-create Your AI Home on the Road                  |
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| The first AIEV for every hardworking individual            | Target audience  | Top choice for families seeking a mobile Al space   |
| Balance both work and life                                 | User Value       | Offering perfect blend of personal and family needs |

**FX Brand Slogan:** Co-create, An AIEV for Everyone **FX Product Philosophy:** Twice the Performance, Half the Price

# Faraday X | FX First Vehicle Rolls Off the Line

End of 2025

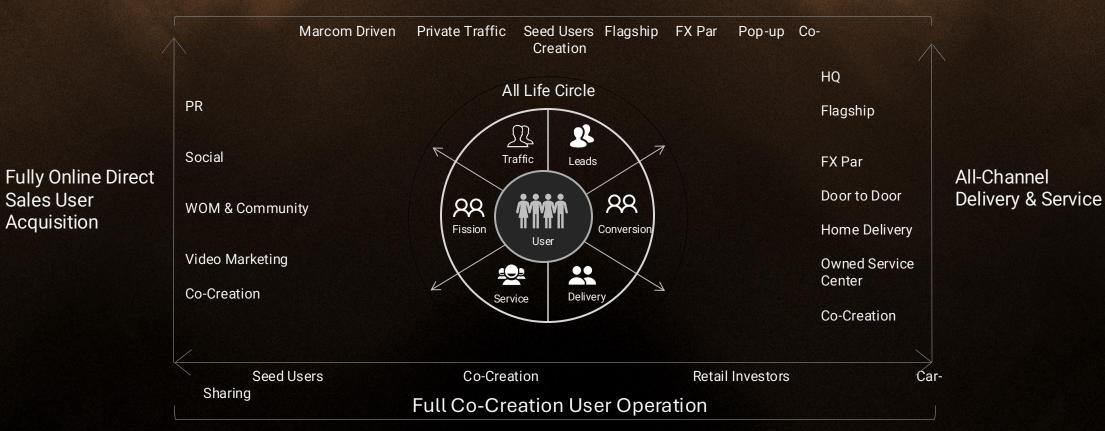
Estimated

### User Ecosystem Established with Light Models and Fully Online Direct Sales

#### All-Channel Sales Conversion

Sales User

Acquisition



Asset-light, marketing-light, sales-light, and driven by full co-creation

## Faraday X | FX Value Propositions

## To Industry

Accelerating the Growth of the U.S. AI EV Industry

## To User

Empowering
Everyone to CoCreate an AIEV with
the Extreme CostExperience Ratio

### To Partner

Setting sails into the untapped AIEV blue ocean market together

### To FF & Investors

Seize the historical opportunity of AIEV development, drive growth in sales, revenue, cash flow Spur exponential growth in AI transformer Large Model capabilities

## **US AIEV Market: 4 Main Pain Points**



**Purchasing Cost** 





Intelligent Cabin Hardly Found



Limited Autonomous
Driving Solutions

## **US AIEV Market: FX's Solutions**









Extreme Price-Experience Ratio AIEV Introduction of Brand-New Category: RE-AIEV next To AIEV 3<sup>rd</sup> aiSpace Empowered by FF Technology

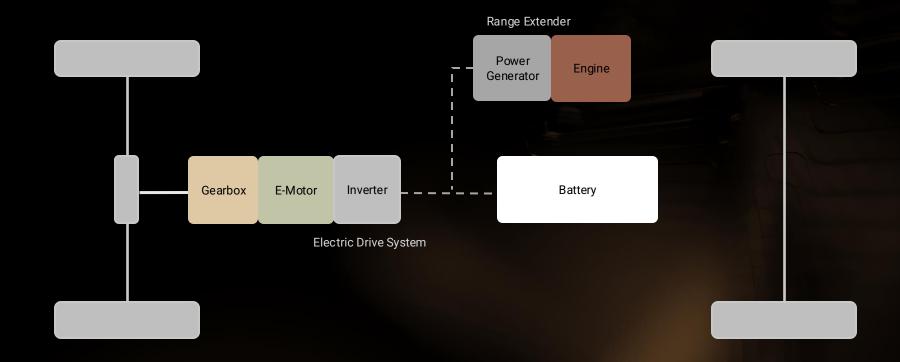
Open-Source Autonomous Driving

## Path Towards the Extreme Price-Experience AIEV

| Product Definition         | Development &<br>Engineering  | Supply Chain   | Manufacturing   |
|----------------------------|---|--|---|
| Co-created<br>User Defined | Empowered by FF aiHyper 6x4 Technology Architecture, with support of partners | Leveraging "Global<br>Automotive Bridge<br>Strategy", with<br>great cost<br>advantages | FF ieFactory in Hanford, California, with flexibility of volume expansion |

## The Range Extended AI EV Platform, Next to FX's AIEV Platform

A **fully electric drive system** with an additional range extender to boost driving range, while keeping the most smoothest driving .



An illustrative Diagram of Range Extended AI EV Platform

## 5 Key Benefits with Range Extended AI EV Technology

**Intelligent System** 

**Charging Anywhere and Anytime** 

**Zero Range Anxiety** 

**Cost Saving Opportunity** 

**Performance of Pure Electric Driving** 

## Empower the \$30,000 Model with Core Technologies Used in the \$300,000 FF 91



Legacy Gasoline Vehicle Cabin

- Driver: focused, limited intelligence
- Passenger: transportation only



Electric Vehicle Cabin

- Driver: focused, certain intelligence
- Passenger: transportation only



#### Al Electric Vehicle Cabin

- Driver: intelligent and personalized
- Passenger: completely new user scenarios with personalization

## Requirements of 3rd aiSpace under AIEV Era

AIEV Era requires a fully integrated, AI-powered intelligent cabin & deeply personalized mobile living space

Al agents

Extended Life and Working Scenario

Everyone being passenger

**Large Space** 

High Quality Interior

Multimodal Input Interaction and Proactive Support Living, Working, Entertainment, Social and Beyond

Effortless and Enriched Transportation Larger Wheelbase for the Same Price Segment Luxury Interior Now Affordable Via Global Automotive Bridge Strategy and its Supply Base

## Can an Open-Source Autonomous Driving Solution Become Android of Phones?

### U.S. Market

- Technology Breakthrough with End-to-End Autonomous Driving (AD)
- Significant investment in computing and data prohibiting a great AD solution developed by any OEM independently
- Except for Tesla, there is no offering of offering advanced AD solutions and experiences

## Opportunities

## Option 1: Adoption of open platform provided by Tesla

- · Reduction of cost and time
- Limited support from Tesla

### **Option 2: Open-Source Solution**

- Data driven end-to-end AD solution with participation and contribution of major OEMs
- Co-create, Co-share, and joint benefit, benchmarking Android for Phone industry
- Significant reduction of upfront investment and cost, while protecting autonomy of everyone OEMs.

## **Expected Production Capacity & Estimated Phases**

Phase 1 Up to 10,000 Phase 2 20,000 - 50,000

Phase 3 120,000 +

Vehicles/year

FF ieFactory in Hanford

**Upgrade and Maximize Production Capacity** 



**New Production Facilities** 

Utilizing Existing Capacity in the US, Minimum investment, faster time to the market



## **Path Towards the First Vehicle Rolls Off the Line**

|   | 2024       | 2025                        | 2026                                       |
|---|------------|-----------------------------|--|
| Definition, Development and Engineering — | Definition | Development and Engineering | Continuous Updates                         |
| Test, Validation and Certification        |            |                             | Crash Tests / EPA                          |
| Core Partners and Part Suppliers          |            | Suppliers Sourcing          | Parts Level<br>Regulatory Requirements met |
| Manufacturing                             |            | Capacity Expansion          | 1 <sup>st</sup> Vehicle Rolls Off the Line |
| UES                                       |            | UES Ecosystem Establishment | Final Product Launch Ever                  |

## Faraday X | FX Company Global Recruitment

Global Recruitment of Top Talents for Faraday X AIEV Inc.

Co-create, an AIEV for Everyone





CN

ΕN

## Final Round of Public Voting on Whether to Change our Nasdaq Ticker from FFIE to FFAI

FFIE \_\_\_\_\_ FFAI



CN



EN

### Key Takeaways

- We will be rolling out two hit models in the first phase step by step:FX5(\$20,000-\$30,000) and FX6 (\$30,000-\$50,000), two types of powertrains and propulsions: range-extended AIEV (RE-AIEV) and battery AIEV(B-AIEV)
- FX has established relationships with four OEM partners, having already entered into two strategic framework agreements and two memoranda of understanding as we are working toward completion of further applicable related agreements.
- Faraday Future's second brand--Faraday X|FX , Brand Slogan: Co-create, an AIEV for everyone
- We are targeting for the first vehicle to roll off the line by the end of 2025
- The FX model for vehicle production anchors on five key initiatives: Open-Source and Open-Platform, User-Definition, Co-creation and Sharing; Global Auto Industry Bridge Strategy; Creating the new category: RE-AIEV; Leveraging FF's Legacy to Empower FX; and the Light and Swift, Premium Quality
- Unveiled the FX for All Product Definition Co-Creation Tool, the second phase of the Everyone's AIEV, You Decide" campaign, with contribution awards of up to \$10,000.
- The goal of the FX brand is to accelerate the adoption of AIEVs in the U.S., to bridge the global auto industry, and to integrate high-quality and cost-effective supply chains from around the world, including China. By doing so, FX aims to become the Toyota of the AIEV era.
- Faraday X AIEV Inc. registered in the US. This entity will be responsible for driving FX's overall strategy and execution independently.
- Launched final round of public voting on whether to change our Nasdaq ticker from FFIE to FFAI

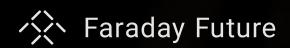
## Thank You

Faraday X | FX

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FUTURIST DAY

## Everyone's AIEV, You Decide

FF's Second Brand Strategy and Global Automotive Industry Bridge Launch Event



Q&A

